This may not be a complete list of all recordings associated with this subject. Search the entire catalog <u>here</u>.

PRA Archive #: BB4602

Title: How to raise campaign funds / moderated by Ann Alanson; narrated by Sally Alexander.

Description:

Don Bradley, Jackson D. Brewer, John Criswell, Kenneth R. Harding, Roger Kent, and Joe Lipper...

Genre:

Broadcast Date: KPFK, 22 Sept. 1967.

PRA Archive #: KZ0830

Title: Marathon money songs / compiled by J. Hochheimer and R. Tuckman.

Description:

Collection of songs about money and need of it.

Genre:

Broadcast Date: KPFK, FEb. 1980.

PRA Archive #: BC0877

Title: <u>Grantmanship / produced by Jay Goodwin.</u>

Description:

Examination of government and private foundation grants which support scholarly research....

Genre:

Broadcast Date: KPFA, 24 May 1972.

PRA Archive #: WZ0191

Title: How to do long range planning / produced by Naomi Eftis and Elaine Heffernan.

Description:

On the organization and planning which underlie a successful artistic group.

Genre:

Broadcast Date: WPFW, Feb. 1981.

PRA Archive #: WZ0192

Title: Funding your fundraising / produced by Naomi Eftis and Elaine Heffernan.

Description:

On undercapitalization in arts organizations and the importance fo a development program.

Genre:

Broadcast Date: WPFW, Feb. 13, 1981.